

Membership

There are currently three levels of membership, reflecting the primary focus on Livestock and Rural Property Agents but recognising the increasing numbers of member branches which are involved in Real Estate activities only, as well as other organisations associated with the industry who desire a closer working relationship with Livestock and Rural Property Agents and who support our industry.

All Members are entitled to:

- Attend industry meetings
- Receive ALPA weekly newsletter & other industry news
- Access to the ALPA website members section
- Access to ALPA website sections for property listing, livestock listing (*excluding affiliate members*)
- Access to fax streaming service
- Access to ALPA Stationery
- Attend Professional Development & Education and General Seminars at discounted rates
- Access at various levels to ALPA-negotiated business discounts (communications, fuel, etc)
- Attend AGM, Annual Dinner and other annual forums
- Attend the Young Auctioneers Competitions
- Eligible for various other Member Discounts.

Full member:

- Open to Livestock and/or Rural Property/Real Estate Agents
- Entitled to vote in elections for State Management representatives
- Entitled to vote at the AGM and at general meetings
- Eligible to be elected to the ALPA Board or State Management Committees.
- Eligible for Fleet Discounts on selected Motor Vehicles
- Eligible to join StockInsure, the livestock buyers default insurance scheme
- Eligible to participate in ALPA Transit Insurance Scheme & access to discounted Professional Indemnity Insurance.

Real Estate member:

- Open to Real Estate agents with no livestock business
- Not entitled to vote in elections, AGM or general meetings
- Not eligible for Fleet Discounts.

Affiliate member:

- Open to organisations or individuals outside of the Agency sector, but who are associated with the industry, and who want access to news, networking, education programs, etc.
- Not entitled to vote in elections, AGM or general meetings
- Not eligible for Fleet Discounts.

Contact Information

Head Office

Email admin@alpa.net.au
Phone (02) 9262 6633
Fax (02) 9262 6422
Address Suite 3, Level 6
2 Barrack Street
Sydney NSW 2000

Northern Region

Email nthadmin@alpa.net.au
Phone (07) 3310 8977
Address PO Box 2178
Toowong QLD 4066

Southern Region

Email sthadmin@alpa.net.au
Phone 0434 310 310
Address PO Box 92
Coolamon NSW 2701

Website www.alpa.net.au



Australian Livestock & Property Agents Association



Member Information



Grounded in tradition.

Working for the future.

Our Background

The Australian Livestock and Property Agents Association Limited (ALPA) is the national peak industry body representing the interests of livestock & property agents throughout Australia.

The Stock & Station Agents Association of NSW founded in 1910, combined with the Victorian Stock Agents Association on March 31, 2001 and became known as the Stock & Station Agents Association Limited. In 2004, the Queensland Livestock Agents Association, together with the two Pastoral Houses, Elders Ltd and Landmark joined with the Stock & Stations Agents Association Ltd, along with the Northern Territory, South Australia, Tasmania and Western Australia states forming a fully national organisation to give rural livestock and property agents a single national voice on issues that affect their businesses.

The new Association adopted a name which reflected its Australia-wide coverage of the industry. The Australian Livestock & Property Agents Association Limited (ALPA) was launched at its inaugural Annual General Meeting in September 2004, replacing the former Australian Council of Livestock Agents (ACLA), which had a narrower and less representative membership base.



An Overview

The Association represents around 1,200 agent outlets, consisting of 400 Private Agent businesses and 800 Pastoral House Branches across all States. ALPA members employ just under 8,500 staff, not including the head office staff of the two pastoral houses. Most Association members are engaged in sales of both livestock and rural real estate. Property sales are making an increasing contribution to business revenue, but 97% of members sell livestock.

Agents sell approximately 10 million cattle and 55 million sheep and lambs for a value close to \$11 billion. These figures do not include pigs, goats, horses and other livestock sales in which agents were involved. MLA Levies collected by agents on these sales amount to approximately \$82 million.

ALPA is dedicated to representing the interests of its members at a National and State level; in doing so presenting a unified voice for agents on major industry issues and adding to the advancement of their businesses.

Another facet of the Association is our commitment to professional development and education. ALPA co-ordinates and runs programs designed to meet state licencing laws and requirement for Continuing Professional Development (CPD). ALPA provides courses to improve business management and auctioneer training schools.

ALPA also conducts a Young Auctioneers Competition at both state and national levels which allows young professionals to showcase their skills and promote our industry.

ALPA continually reviews the needs of its members and the industry's strategic direction to achieve the best outcomes for its members and to promote career opportunities within the agency sector.

ALPA is dedicated...

- To be proactive in promoting the interests of members.
- To provide effective agent industry representation in the Government decision-making and policy development process.
- To be actively represented on committees in those government agencies which are involved in regulation and direction of the industry.
- To liaise closely with members, industry stakeholders and other industry bodies.
- To keep members informed of industry news and issues that impact on their businesses.
- To provide relevant services to members, including insurance, professional education and development programs, member discounts, website access and regular newsletter.
- To raise the educational, technical and ethical standards of its members and promote career opportunities.

