



INDUSTRY AWARENESS DAY RURAL PROPERTY AGENTS CONFERENCE MELBOURNE SHOWGROUND

12 NSW
CPD POINTS

FRIDAY 27TH AUGUST 2010

9:30am - 4:00pm

Be aware of current issues and industry happenings and hear about critical developments relevant to your real estate business.

Presented by a range of informative professionals, experts in their fields.

TOPICS INCLUDE:

- ALPA INTRODUCTION
- WATER ISSUES
- MARKETS—DAIRY
- REAL ESTATE LEGISLATION
- ECONOMICS
- ENVIRONMENT
- ENHANCING COMMUNICATIONS
- OH&S CLEARING SALES and more...

COURSE COST INCL LUNCH

MEMBERS \$43 including GST

NON MEMBERS \$83 including GST

BOOK NOW - LIMITED NUMBERS

RSVP Monday
16TH AUG

INDUSTRY AWARENESS

NAME _____

COMPANY _____

POSTAL ADDRESS _____

PHONE _____ MOB _____ FAX _____

EMAIL _____

I ACCEPT THE ABOVE TERMS _____ SIGN

ALPA MEMBER **Y / N** I REQUIRE CPD POINTS (NSW LICENCE) **Y / N** ____ / ____ / ____ DATE

No refunds can be made for cancelled bookings within 14 days of course commencement. Substitutions can be made at no charge. This course will run subject to numbers and available speakers. Should it be cancelled you will be notified 14 days prior and not charged. Travel and accommodation is at your own expense.

**PLEASE COMPLETE FORM AND FAX BACK TO 02 9262 6422
ALL ENQUIRIES TO KATE MANNION 03 9209 2974**



INDUSTRY AWARENESS DAY PROGRAM

VENUE: Royal Melbourne Showgrounds, Rustlers Room, Gate 1 Epsom Road, Ascot Vale

DATE: Friday, 27th August 2010

12 CPD Points - NSW licence holders

TIME	SESSION	FACILITATOR
9.15	REGISTRATION	
9:30	Welcome & Introduction	Shane McIntyre
9:45	Documentation & Risk Management	Geoff Buck
10:45	Rural land values today & tomorrow	Sam Paton
11:15	Water broking	Philip Grahame
12:00	LUNCH	
12:30	Global value trends	Steve Spencer
1:30	Local value trends	Riverina – John Davies Western District – Nick Adams South East – Greg Price Wimmera – Bill Ower Goulburn Valley - Kevin Hicks tba
3:00	Biosecurity & Traceability update	Tony Britt
3:30	Discussion Forum. OH&S SellSafe Clearing Sales legislation	Kevin Thompson
4:00	Closing comments, thank you and evaluation	